



CR/094307 | Service Account Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメント シンガポール

求人ID

1497243

業種

その他（メーカー）

雇用形態

契約

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2024年10月08日 10:23

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is a prominent company specializing in the design, installation, maintenance, and modernization of elevator systems. Established with a focus on providing high-quality vertical transportation solutions, the company has established itself as a trusted partner in the industry.

Working Location: Yishun

Working Hours: Mon - Fri, 8:30am - 5:30pm

Contract Duration: 12 months (Renewable / Convertible)

Job Responsibilities:

- Act as the primary contact for designated accounts, ensuring ongoing and proactive communication.

- Build and maintain robust relationships with key stakeholders to understand their needs and goals.
- Collaborate closely with internal teams (e.g., operations, customer support, technical) to ensure smooth service delivery.
- Identify opportunities for upselling or cross-selling within assigned accounts to boost revenue.
- Propose new solutions to address evolving client needs.
- Negotiate contract renewals to maintain client satisfaction.
- Assist in creating strategic account plans to foster growth in key accounts.
- Create comprehensive service reports, detailing performance metrics, problem resolution, and client feedback.

Job Requirement:

- Bachelor's degree or diploma in Business, Marketing, or a related field.
- 3-5 years of experience in account management or customer service, ideally in a technical or engineering-related industry.
- Excellent communication, negotiation, and presentation skills.
- Ability to handle complex client issues with diplomacy, patience, and confidence, reflecting high professionalism.

#LI-JACSG

#countrysingapore

We regret that only shortlisted candidates will be notified

Ng Siew Thien
JAC Recruitment
EA Licence Number: 90C3026
Registration Number: R22107842

会社説明