

Key Account Manager - Automotive Semiconductor

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1497081

業種

電気・電子・半導体

雇用形態

正社員

勤務地

東京都 23区

給与

1000万円 ~ 1500万円

更新日

2024年10月07日 11:17

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

As a Key Account Manager for Automotive, you will be responsible to develop a plan in close contact with the Global Account Manager to ensure revenue growth. You will also focus on building strong relationships with customers, and utilise your connections to secure business opportunities. Furthermore, you will drive and manage demand creation activities in close collaboration with teams across the organisation, including marketing and engineering.

Client Details

Our client is a global manufacturer of semiconductors headquartered in Germany. manufacturing equipment. The company specialises in designing and producing a wide range of semiconductor solutions, including micro-controllers, sensors, and power semiconductors. Their products are integral to various industries, such as automotive, industrial, and consumer electronics, where they enhance energy efficiency, mobility, and security. Known for its innovation and commitment to sustainability, our client plays a crucial role in advancing technologies that drive the digital transformation and the development of smart, connected systems.

Description

- Translate customer's technical requirements and challenges to tangible solutions, and ensure their timely delivery.
- Collaborate with internal teams and customers to develop most efficient solutions.

- Generate and oversee customer adoption strategies for new products.

Job Offer

- Annual Salary up to 15,000,000 JPY, including bonuses and incentives.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

スキル・資格

- Proven work experience in sales or business development in the semiconductor or electronics industry.
- Ability to work independently with a sense of ownership and responsibility.
- Strong ability to understand and foresee market trends in the industry.
- Experience of working with customers from automotive industry is a plus.

Language Proficiency:

- **Japanese:** Native level.
 - **English:** Business level.
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会社説明

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