

Sales - Pharma Ingredients

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1495289

部署名

Sales - Pharma Ingredients

業種

化学・素材

会社の種類

中小企業 (従業員300名以下) - 外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

600万円 ~ 800万円

更新日

2024年09月24日 14:07

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

- Acting to achieve the organization's goals
- Understanding customer needs and implementing effective promotions

Client Details

This multi-national company specializes in providing high-quality ingredients for the chemical, cosmetic, and pharmaceutical industries. They offer a wide range of products, including functional ingredients for health and beauty applications, as well as raw materials for various chemical processes.

Description

- Planning and formulating sales prices with market trends to increase sales

- Understanding the needs of customers and advantageous feature of products through sales activities
- Understanding the pharmaceutical business environment and promoting the company's strengths to customers to achieve organizational goals

Job Offer

- Performance-based bonuses or incentives
- Opportunities for career growth and advancement within the company
- Flexible work schedules or remote work options
- A collaborative and supportive work environment
- Competitive salaries based on experience, qualifications, and role within the company

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sieffre Nagashima on +81 3 6832 8939.

スキル・資格

- Commitment and passion to grow the business
 - Ability to build and maintain relationships with domestic and overseas stakeholders
 - Flexible mindset and strong responsibility to tackle issues and problems
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会社説明

We are the No. 1 supplier into most of the major foreign headquartered Companies across Tokyo and have an office of over 200 Consultants here in Japan. As a result, we attract some of the strongest candidates available. We have been operating in Japan for over thirteen years and have an International presence enabling us to draw on a network which spans across 161 offices in 33 countries worldwide. In particular, the Asia Pacific region in line with our US, UK and Australian offices work closely to share market knowledge and information as well as candidates & clients in a discretionary manner.