



## Business Development Consultant

### 募集職種

### 採用企業名

Greenstaff Medical 株式会社

### 求人ID

1495271

### 業種

人材紹介

### 会社の種類

中小企業 (従業員300名以下) - 外資系企業

### 外国人の割合

外国人 少数

### 雇用形態

正社員

### 勤務地

東京都 23区

### 給与

経験考慮の上、応相談

### 更新日

2024年10月30日 03:00

### 応募必要条件

#### キャリアレベル

新卒・未経験者レベル

#### 英語レベル

無し

#### 日本語レベル

流暢

#### 最終学歴

大学卒：学士号

#### 現在のビザ

日本での就労許可が必要です

### 募集要項

#### Job Summary:

We are looking for a proactive and enthusiastic **Business Development Consultant** to join our team in Tokyo. This is an entry-level role designed for someone eager to grow and learn the ropes of business development in the life sciences sector. **We offer a comprehensive training program** to help you develop the skills needed to succeed in business development, client relationship management, and the life sciences industry. **Fluency in Japanese** is essential, as you will need to communicate effectively with local clients and colleagues.

#### Key Responsibilities:

- **New Business Development:**
  - o Conduct basic market research to identify potential clients in the life sciences field.
  - o Reach out to companies in the Cell and Gene Therapy industry to introduce Greenstaff's services.
  - o Participate in client meetings and follow-up communications to understand their needs.
  - o Work with internal teams to deliver the right solutions to clients.

- **Client Relationship Management:**

- o Maintain consistent communication with clients via phone calls, emails, and meetings.
- o Assist with client presentations to showcase our services and talent solutions.
- o Support client relationships, both new and existing, to ensure satisfaction and success.

- **Team Collaboration:**

- o Work closely with senior team members to ensure smooth project delivery.
- o Share feedback and ideas with the team to help improve services and strategies.

- **Training and Development:**

- o We provide **structured training programs** that cover essential skills such as market research, client communication, sales strategies, and understanding the life sciences industry.
  - o You will receive **ongoing mentorship and support** from experienced team members to help you grow in your role.
  - o This role offers an excellent opportunity to **build your career** in business development and the life sciences sector with continuous learning and professional growth.
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## スキル・資格

### Qualifications:

- **Fluency in Japanese** (written and spoken) is required.
  - Eagerness to learn and grow in the business development field.
  - Strong communication and interpersonal skills.
  - Interest in the life sciences or pharmaceutical industry.
  - Basic knowledge of English is a plus.
  - Ability to work in a team environment and manage time efficiently.
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## 会社説明