



Residential Rental Agent or Manager (6m-10m/year)

Tech focus residential agency.

募集職種

採用企業名

MetroResidences Japan株式会社

求人ID

1494829

業種

不動産仲介・管理

会社の種類

中小企業 (従業員300名以下) - 外資系企業

外国人の割合

外国人 少数

雇用形態

正社員

勤務地

東京都 23区, 港区

最寄駅

千代田線、 赤坂駅

給与

400万円 ~ 1000万円

更新日

2024年12月18日 11:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル (英語使用比率: 50%程度)

日本語レベル

流暢

最終学歴

大学卒 : 学士号

現在のビザ

日本での就労許可が必要です

募集要項

Role Overview:

MetroResidences, a Singapore Headquartered company specializing in flexible rentals, is expanding its real estate brokerage business and growing its team. We are seeking **4 experienced Real Estate Agents** to handle property proposals and secure rental contracts in central Tokyo's most sought-after areas, including Minato, Chuo, and Shibuya wards.

The ideal candidate will have a deep knowledge of the Tokyo premium rental market, excellent customer service skills, and a solid track record in rental and client relations.

Key Responsibilities:

- **Property Rentals:** Oversee leasing process for residential properties, including handling lease applications, negotiating terms, and finalizing contracts.
- **Client Relations:** Develop and sustain strong client relationships by offering expert guidance and support throughout the leasing process, including assistance with insurance services such as fire insurance for new tenants.
- **Market Analysis:** Conduct market research and analysis to stay updated on property trends, pricing, and the competitive landscape
- **Negotiation:** Negotiate contracts and agreements on behalf of clients, ensuring the best possible outcomes.
- **Property Listings:** Create and manage property listings, ensuring all information is accurate, up-to-date, and effectively marketed to potential buyers or renters.
- **Networking:** Expand your professional network by attending industry events, building partnerships with other real estate professionals, and leveraging existing contacts.

スキル・資格**Qualifications:**

- **Experience:** 3-5 years of experience in real estate, preferably in the Tokyo market.
- **Language:** Native-level proficiency in Japanese and business-level proficiency in English.
- **Real Estate License:** Real Estate Transaction Specialist (Takken) license is preferred.
- **Driver's License:** Required, preferably with automatic transmission.
- **Skills:** Strong negotiation, communication, and customer service skills.
- **Personality:** Self-motivated, goal-oriented, and able to work independently or as part of a team.

Annual Income Example

5-10 years of agency experience

- Annual Sales: JPY 16,000,000 - 20,000,000
- Base salary: ~JPY 4,000,000 -
- Estimated Commission: JPY 2,400,000 - 3,000,000
- Total Estimated package: JPY 6,400,000 - 7,000,000
-

10-20 years of agency experience

- Annual Sales: JPY 16,000,000 - 24,000,000
- Base salary: ~JPY 5,000,000
- Estimated Commission: JPY 2,400,000 - 4,800,000
- Total Estimated package: JPY 7,400,000 - 10,800,000
-

会社説明