

Account Manager - Engineering Plastics - Tokyo

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1494370

部署名

Account Manager - Engineering Plastics

業種

化学・素材

会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

600万円 ~ 1000万円

ボーナス

給与：ボーナス込み

歩合給

給与：歩合給込み

更新日

2024年09月13日 10:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

As an Account Manager you will be responsible for driving sales of engineering materials for automotive/non automotive markets, developing customer relationships, and identifying new business opportunities within the engineering materials market. You will also contribute to market research and product development.

Client Details

Our client is a leading **global engineering materials company** that was formed a merger of two well-established global businesses. They offer a wide range of innovative and high-performance materials and solutions to various industries. With a strong focus on sustainability and innovation, the company is committed to providing value to its customers and contributing to a better future.

Description

- Drive sales, develop customer relationships, and identify new business.
- Contribute to market research and product development.
- Manage customer relationships, negotiate terms, and collaborate with teams.
- Forecast sales and manage account receivables.

Job Offer

- Competitive Salary: Up to 10M JPY
- English usage: daily
- Frequent interaction with overseas
- Location: Tokyo

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Yuka Kawase on +813 6627 6068.

スキル・資格

- B2B sales experience in Chemical/ Material Industry (experience in engineering plastics is a huge plus)
- Proactive and independent attitude
- English: Business level
- Japanese: Fluent level

会社説明

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