



## International Sales – Mexico Market 【Native Spanish+JLPTN1】

流畅・ネイティブレベルの日本語力を求める。JLPTN1の資格をお持ちの方歓迎！

### 募集職種

#### 採用企業名

新コスモス電機 株式会社

#### 求人ID

1493768

#### 部署名

Overseas Sales

#### 業種

電気・電子・半導体

#### 会社の種類

大手企業 (300名を超える従業員数)

#### 雇用形態

正社員

#### 勤務地

大阪府, 大阪市淀川区

#### 給与

350万円 ~ 500万円

#### 更新日

2024年09月12日 11:47

### 応募必要条件

#### キャリアレベル

新卒・未経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### その他言語

スペイン語 - ネイティブ

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可が必要です

### 募集要項

We are seeking an additional member to join our overseas sales team in Osaka Japan.

#### In this position

You will be primarily responsible for expanding our sales in the Mexican market. This will be done through:

- Educating and negotiating with potential customers
- Managing relationships with dealers (代理店)
- Discovering new potential markets

- Making frequent business trips abroad (5-6 trips per year)

**About the Team**

As part of our overseas division, you will join a small (~15 member) but diverse international team, with team members from 9 different countries (America, France, Germany, Mexico, Korea, China, Taiwan, Thailand, Japan). Nearly all internal communication will be conducted in Japanese, however communication with clients and dealers will be conducted in Spanish/English. (You are free to communicate with coworkers in whatever language you are most comfortable.)

**About New Cosmos Electric Co., Ltd**

Founded in 1960, New Cosmos Electric is Japan's leading gas alarm and gas sensor manufacturer, with locations in more than 10 different countries around the world.

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**スキル・資格****Requirements:**

- Native Spanish speaker
- JLPT N1 or higher preferred
- Business level English
- Knowledge of Mexican culture/business culture
- Currently residing in Japan

**Other Desired Skills:**

- Sales experience
- Familiarity with Microsoft Excel, Powerpoint

**Additional Notes:**

- This is a direct hire (正社員) position

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**会社説明**