

Business Development Manager

Business Development Manager Japan

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

採用企業名

Renewable Energy Developer

求人ID

1493110

業種

電力・ガス・水道

会社の種類

中小企業 (従業員300名以下)

雇用形態

正社員

勤務地

東京都 23区

給与

1200万円 ~ 1500万円

ボーナス

固定給+ボーナス

歩合給

固定給+歩合給

更新日

2024年09月03日 16:49

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

大学卒 : 学士号

現在のビザ

日本での就労許可が必要です

募集要項

This role is focused on expanding the number of renewable energy power plants in Japan, particularly solar projects. The goal is to contribute to Japan's carbon neutrality by developing new power sources, particularly through Corporate Power Purchase Agreements (PPAs) and Virtual Power Plants (VPPs).

Client Details

This company provides all services necessary for the installation and operation of solar, wind, small hydroelectric, and other natural energy power plants throughout Japan, including development, EPC (engineering, procurement, construction), O&M (operation and maintenance), and asset management, as well as PPA (power purchase agreement) and development of energy management systems using AI and IoT technology.

Description

This job involves increasing the number of renewable energy power plants in Japan together with your colleagues, who are aiming for a world with 100% natural energy. In order to build up domestic renewable energy sources toward carbon neutrality, this position will lead the composition of new power sources, especially for Corporate PPAs and VPPs, from strategy creation to the field. We are looking for people who can take on new business development while capturing the decarbonization market, focusing on the development of solar and wind power sources. In addition to procuring and developing land in-house, you will also be involved in expanding power sources through development partnerships.

- Develop strategies for new solar power projects.
- Source suitable sites nationwide and lead initial development efforts.
- Obtain necessary government permits and build local consensus.
- Form and manage partnerships to expand power generation capacity.

Job Offer

- Local Development Focus: Engage in projects that benefit local communities.
- Financial Strength: Backed by a significant investment of 70 billion yen from a global investment group in 2022.
- Clear Goals: Target to develop 1GW of renewable energy by 2030.
- Young, Diverse Team: Work in a flat organization with both young and experienced members.
- International Exposure: Collaborate with stakeholders from various nationalities.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Francois Fleury at +81 3 6832 8674.

スキル・資格

- Over 5 years of experience in renewable energy development, with team lead experience.
- Proven track record in initial project development and stakeholder collaboration.
- Fluent Japanese (N1 level or above) and preferably business-level English.
- Experience in land acquisition, power generation, and working with EPC operators is a plus.
- Alignment with the company mission and vision.
- Strong communication and leadership skills.
- Ability to think independently and work collaboratively with a diverse team.
- Creative problem-solving abilities.

会社説明

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