



CAM (Computer Aided Manufacturing) Sales Manager

募集職種

採用企業名

SolidCam Japan K.K.

求人ID

1491129

業種

その他 (IT・インターネット・ゲーム)

雇用形態

正社員

勤務地

東京都 23区

給与

経験考慮の上、応相談 ~ 750万円

更新日

2025年01月08日 10:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒 : 学士号

現在のビザ

日本での就労許可が必要です

募集要項

CAM (Computer Aided Manufacturing) Sales Manager - Japan Market

Company: SolidCAM

Location: Tokyo/ Nagoya

About SolidCAM:

SolidCAM is a global leader in Computer-Aided Manufacturing (CAM) software solutions, renowned for its seamless integration and toolpath associativity with SolidWorks, its ease of use, advanced manufacturing capabilities and cutting-edge technologies, including revolutionary iMachining and best support for Multi-Channel Mill Turn and Swiss CNC machines. Our innovations provide customers with a competitive advantage that only SolidCAM can deliver.

Job Overview:

SolidCAM is seeking a highly skilled CAM Sales Manager in Japan's Market, preferably with experience in selling of our CAM software competitors, to join our team in Tokyo/ Nagoya. This role involves promoting and selling our CAM software solutions, leveraging knowledge of CNC technology and the Japanese market, to drive sales and customer satisfaction.

Key Responsibilities:

- Promote and sell SolidCAM software solutions to CNC manufacturing customers in Japan.

- Understand customer needs and provide tailored solutions to meet their requirements.
- Present the features and benefits of SolidCAM products to potential clients.
- Build and maintain strong relationships with customers and partners.

What We Offer:

- Opportunity to work with a global leader in CAM software solutions.
- Collaborative and innovative work environment.
- Competitive salary and benefits package.
- Professional development and growth opportunities.

If you are passionate about CAM software and have the sales skills and experience, we are looking for you to join us

スキル・資格

Qualifications:

- At least 5 years of experience in selling CAM for CNC machines.
 - Proven experience from selling competing CAM software companies
 - Good knowledge of the Japanese market and CNC technology.
 - Experience in sales of CAM software in Japan.
 - Strong communication and presentation skills.
 - Ability to work independently and as part of a team.
 - Proficiency in English.
 - Willingness to frequent travel both locally and outstation, due to the fieldwork nature of the Job.
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会社説明