

## Sales Representative

## Business Development Representative

## 募集職種

## 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

## 求人ID

1491032

## 業種

その他

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

経験考慮の上、応相談

## 更新日

2024年08月20日 12:56

## 応募必要条件

## キャリアレベル

中途経験者レベル

## 英語レベル

日常会話レベル

## 日本語レベル

流暢

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

The Job will give you the opportunity to expand and grow Edenred's profile and business presence by conducting new business development and provide consultation services. Your role will also be to prospect and maintain existing client relationships.

## Client Details

Edenred is a dynamic and growing meal support provider that delivers innovative solutions to companies by offering meal vouchers, prepaid corporate cards, and subscription-based food services.

## Description

- Expand and grow Edenred profile and business presence.
- Prospect and maintain existing client relationships.
- Communicate effectively with internal and external international clients.
- Provide business consultation services and account planning.
- Collaborate with well-known global brands to deliver excellent services.

## Job Offer

- Opportunity to work for a fast-growing company.
- Flexible working style.
- Quick career progression and attractive salary package.
- A chance to have a strong impact on the company's future success.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Hanako Hashiba on +81368328914.

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#### スキル・資格

- Experience within the B2B industry.
  - Strong relationship management skills across various levels of stakeholders.
  - Ability to work in a fast-paced environment.
  - A growth mindset and willingness to learn and adapt.
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#### 会社説明

EdenRed is a dynamic and growing meal support provider that delivers innovative solutions to companies by offering meal vouchers, prepaid corporate cards, and subscription-based food services. The platform allows employees to access food benefits at a wide variety of restaurants, cafes, convenience stores, and even popular food delivery services such as Uber Eats. The service is easy to use through an IC card or digital app, functioning as a prepaid card exclusively for meals.