

B2B Sales Executive - Luxury Furniture Up to 6M

B2B Sales Executive

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

採用企業名

Luxury Interior Design and Furniture company

求人ID

1490943

部署名

B2B Sales

業種

小売

会社の種類

中小企業 (従業員300名以下) - 外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

300万円 ~ 600万円

ボーナス

固定給+ボーナス

歩合給

固定給+歩合給

更新日

2024年08月19日 17:00

応募必要条件

キャリアレベル

新卒・未経験者レベル

英語レベル

日常会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

You will be building relationship with the major accounts to re-design their commercial spaces. Join the team of a Global Luxury Interior Design brand!

Client Details

A prominent player in the furniture and interior design sector offers a diverse selection of sophisticated furniture items including sofas, tables, and chairs. Customers have the option to personalize these products with high-quality materials. Known for their durability and world-class standards, these items ensure dependable service over time.

Description

- Cultivate relationships with major developers and design firms overseeing office setup, relocation, and renovation projects to secure orders for interior design services.
- Provide consulting services at our showroom office, offering tailored spatial presentations that align with company image and atmosphere, recommending suitable interiors and ambiance for the space.

Job Offer

- Hybrid - telework possible
- Casual attire
- Childbirth/childcare support
- Training (Basic interior design and Sales training), intensive in the first few months

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Farras Ferro at +81368328679.

スキル・資格

- Can fluently speaking with Japanese clients, and write Japanese business documents
- Able to speak conversational English
- Experience working in Client-facing role / Sales
- Confident in proposing an interior and design consultation to Major developers and major clients

会社説明

A prominent player in the furniture and interior design sector offers a diverse selection of sophisticated furniture items including sofas, tables, and chairs.

Customers have the option to personalize these products with high-quality materials.

Known for their durability and world-class standards, these items ensure dependable service over time.