

## Semiconductor \_ Sales Account Manager (Tokyo )

## Sales Account Manager (Semiconductor)

## 募集職種

## 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

## 採用企業名

World's top Semiconductor company

## 求人ID

1490154

## 部署名

Electronics and Automotive

## 業種

電気・電子・半導体

## 会社の種類

中小企業 (従業員300名以下) - 外資系企業

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

700万円 ~ 1000万円

## 更新日

2024年08月14日 11:31

## 応募必要条件

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

流暢

## 最終学歴

大学卒 : 学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

\* Sales Account Manager is responsible for Key Accounts in Japan related to Consumer, IoT and Mobile Business

\* Executing account plan to achieve sales targets, forecasting and pipeline management (SFDC)

## Client Details

With one of the world's largest share of the in-vehicle semiconductor market. Headquartered in Europe and with a very strong Market in Japan

**Description**

- Responsible for accounts in the industrial, network infrastructure, and IoT alliance segments
- In line with global strategies, work with relevant departments at each base (HQ) to plan and execute sales strategies for customers
- To become a strategic partner for customers, identify decision makers and build relationships
- Identify and capture new opportunities to win across the entire portfolio

**Job Offer**

- Competitive salary and performance-based incentives.
- Comprehensive benefits package, including health insurance.
- Opportunities for career growth and professional development.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Vitalis Menya on +813 6627 6053.

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**スキル・資格**

- ☆ 3+ years of working experience in Semiconductor industry (BtoB sales experience is Welcome)
- ☆ Fluent Japanese and English speaker with good communication and presentation skills

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**会社説明**

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