

## Account Manager - Smart solar

## Account Manager Solar BESS

## 募集職種

## 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

## 採用企業名

Solar and BESS Manufacturer

## 求人ID

1490087

## 業種

電力・ガス・水道

## 会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

800万円 ~ 1500万円

## ボーナス

給与：ボーナス込み

## 歩合給

給与：歩合給込み

## 更新日

2024年08月13日 09:56

## 応募必要条件

## 職務経験

1年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

流暢

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

Promote the branding of power conditioner, battery and storage products in the region and achieve sales targets.

## Client Details

Multinational corporation specializing in digital communications technology. The company designs, develops, manufactures, and sells telecommunications equipment, consumer electronics, smart devices, and a range of rooftop solar products.

**Description**

Promote the branding of power conditioner, battery and storage products in the region and achieve sales targets.

Participate in exhibitions, trade shows and visit customers.

Maintain and strengthen relationships with power conditioner customers, the company will strive to build customer relationships to win market development opportunities.

**Job Offer**

Established team

Clear career path

Attractive compensation

Multinational Company

Striving Business

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Francois Fleury at +81 3 6832 8674.

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**スキル・資格****Requirements:**

- Strong desire to achieve goals, excellent interpersonal understanding and communication skills
- Attitude to gain a deep understanding of the characteristics of the area, understanding of different cultures, ability to adapt to a work environment different from that of Japanese companies, and attitude to understand the company culture of the company
- Good at building customer relationships (experience in new business development: preferred)
- Knowledge related to renewable energy (e.g. knowledge related to power conditioners)
- Sales experience in the field of renewable energy-related products and power devices
- Knowledge of electrical engineering
- Preferred sales experience: power conditioners, storage batteries, solar power generation equipment, etc.

**Desired skills**

- Experience in new business development in the solar industry (within the Japanese market)
- Experience in generating sales from unexplored areas, initiative, and desire to grow

**Language skills:**

Japanese: Native level

English or Chinese business level

※This is a job that involves a lot of business trips

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**会社説明**

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