

Sales Manager - Toyota Group

Sales Manager Global Semicon Company

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1490014

業種

電気・電子・半導体

雇用形態

正社員

勤務地

東京都 23区

給与

250万円

更新日

2024年08月09日 15:47

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

- The Sales Manager will focus on the clients from automotive industry with a strong focus in Toyota group as well as the tier 1 suppliers associated with the group.
- The candidate will be a strategic key account manager, make the business plan and drive the business associated with the global business goal.

Client Details

- My client is a leading manufacturer of discrete semiconductor components, offering high quality and competitively priced Power Rectifiers, TVS, MOSFETs, Analog Voltage Regulators, and Small Signal Diodes.
- They support major global customers in Power systems, Automotive, Lighting and other business in Global Market.

Description

- Drive the development and execution of sales plans aligned with our strategic objectives for the Japan market.
- Formulate and implement local marketing strategies, expand branch office reach, and cultivate new market opportunities to achieve ambitious sales targets.

Job Offer

- Can be located in Tokyo or Osaka or Nagoya (flexible on the location)
- Competitive salary and benefits

To apply online please click the 'Apply' button below.

For a confidential discussion about this role please contact Faye Pan on +813 6832 8988.

スキル・資格

- Familiar with power products from semiconductor industry that selling to automotive manufacturers.
 - Proven track record of key account management as well as new business development.
 - Able to work independently and would require business level of English as will have to communication with global team frequently.
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会社説明

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