

# Michael Page

www.michaelpage.co.jp

# SFE Manager

Pharma - SFE Manager

# 募集職種

## 人材紹介会社

マイケル・ペイジ・インターナショナル・ジャパン株式会社

#### 採用企業名

**EU Pharmaceutical Company** 

## 求人ID

1489650

#### 業種

医薬品

## 雇用形態

正社員

#### 勒務地

東京都 23区

## 給与

1000万円~1300万円

# 勤務時間

Monday - Friday 09:00 - 17:00

## 更新日

2024年08月20日 00:00

# 応募必要条件

# キャリアレベル

中途経験者レベル

# 英語レベル

流暢

# 日本語レベル

流暢

# 最終学歴

大学卒: 学士号

# 現在のビザ

日本での就労許可が必要です

## 募集要項

• As an SFE Manager, you'll oversee the effectiveness of salesforce operations, driving strategic decision-making and resource allocation. Your role will ensure the team delivers high-quality insights that propel business growth.

## **Client Details**

Our client is a science driven biopharmaceutical company known for its commitment to innovation and excellence.
They value strategic thinkers who can lead with data-driven insights, enhance salesforce effectiveness, and drive business success.

## Description

• Manage the quality and value creation in SFE, guiding the team to deliver impactful insights.

- Drive strategic decision-making across business units through advanced analytics.
- Collaborate with internal stakeholders to align salesforce strategies with business goals.
- Contribute to strategy development, resource allocation, and incentive scheme creation.
- Discover new data sources to refine sales strategies and tactics.
- Lead the team to maximize organizational capabilities in SFE.

## Job Offer

- Competitive salary with comprehensive benefits.
- Opportunities for professional growth in a leading glboal biopharmaceutical company.
- · A collaborative work environment with flexible working options.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Ed Marsden on +813 6832 8981.

# スキル・資格

- Experience: 5+ years in the pharmaceutical industry with a strong understanding of SFE.
- Skills: Advanced Excel/PowerPoint, strategic thinking, and performance management.
- Competencies: Holistic thinking, data knowledge, and collaborative mindset.
- · Language: Proficiency in both Japanese and English.

# 会社説明

European biopharmaceutical company, with wide portfolio of assets covering multiple therapeutic areas