



【西日本担当】セールスエンジニア ※完全フルリモート

外資系装置メーカーでの募集です。技術営業のご経験のある方は歓迎です。

募集職種

人材紹介会社

株式会社ジェイ エイ シー リクルートメント

採用企業名

外資系装置メーカー

求人ID

1488339

業種

機械

会社の種類

外資系企業

雇用形態

正社員

勤務地

和歌山県

給与

700万円～800万円

勤務時間

09:00～18:00

休日・休暇

【有給休暇】初年度10日 4か月目から 【休日】完全週休二日制 土日 祝日 GW 夏季休暇 年末年始

更新日

2024年08月01日 15:17

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

ネイティブ

最終学歴

専門学校卒

現在のビザ

日本での就労許可が必要です

募集要項

【求人No NJB2227334】

Sales Engineer

As a sales engineer you will work with colleagues partners and customers for successful sales conversion. This also includes the presales activities where one has to assist in formulating the product specifications and solutions as per the customer's needs and accelerate the sales procedure accordingly.

Your mission will be to train and assist our distributors and to sustain the sales effort. You will be a key person to support our distribution network on strategic opportunities and provide them technical support.

Your main tasks:

Promote flexible feeding systems in Japan

Generate sales leads by identifying new applications and unserved markets

Present and demonstrate solutions to distributors and end customers

Support sales effort by performing and documenting feasibility studies

technical support to distributors and end customers

スキル・資格

【必須】

■製造業における営業経験

■ビジネスレベルの英語力

Significant experience in the industrial automation environment. Robot manufacturers experience is an asset

Bachelor's degree or background in a technology related field (industrial automation microengineering mechanical or electrical field) . Knowhow in robotics industry would be an asset.

Excellent verbal and written communication skills in Japanese (native language) and at least basic command of English

Motivation for sales excellent presentation and results driven

Factory automation and system integrators networks are assets

Customer oriented organized and responsible with excellent interpersonal skills

Results oriented team player who can also work independently self starter with a "make it happen" attitude and drive for success

Demonstrated skill in communicating and presenting complex concepts in a clear and understandable manner in a multicultural work and customer environment

Availability to travel up to 80% (mainly domestic and yearly in Switzerland)

会社説明

ご紹介時にご案内いたします