

Client Support Associate at Global Consulting Firm

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1487643

業種

その他（コンサルティング・土業）

雇用形態

正社員

勤務地

東京都 23区

給与

350万円 ~ 400万円

更新日

2024年07月31日 17:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可が必要です

募集要項

The role helps the company clients meet their growth objectives by developing and maintaining close relationships with their clients.

Client Details

Our client is a global consulting firm that provides market research, analysis, and consulting services to various industries.

Description

The role helps the company clients meet their growth objectives by developing and maintaining close relationships with their clients. Among the main responsibilities:

- Communicate with clients via phone, email, and in-person to understand their needs and to educate them on the company's offerings
- Effectively communicate Client Satisfaction/Dissatisfaction to relevant parties
- Achieve subscription renewals so that clients will continue accessing selected research reports, market analysis, and other services included in their subscription package

- Identify additional needs and generate qualified leads for the sales team
- Collaborate with Sales/Analyst teams to match the client needs with the company's products and services

Job Offer

- Excellent career path opportunities
- Chance to develop a variety of invaluable professional skills
- Flexible work environment

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Davide Capretta at +81 3 6832 8675.

スキル・資格

The Team in Tokyo is looking for candidates with the following qualifications:

- Solid customer service experience handling clients
- Proficient in Microsoft Office - Word and Excel
- Native level of Japanese language
- Business level of English

会社説明

A global consulting firm that provides market research, analysis, and consulting services to various industries.