

Account Manager (Semiconductor)

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

採用企業名

World's No. 1 PC technology company

求人ID

1487121

部署名

Electronics and Automotive

業種

電気・電子・半導体

会社の種類

中小企業 (従業員300名以下) - 外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

800万円 ~ 1300万円

更新日

2024年07月24日 15:14

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

大学卒 : 学士号

現在のビザ

日本での就労許可が必要です

募集要項

☆ Serve as the lead point of contact for all customers relating to account management matters

☆ Build and maintain strong, long-lasting relationships by broadly cover from executive level to a working level

Client Details

One of the world's largest global fabless semiconductor manufacturers. They powers over 2 billion ICs worldwide, enriching and enhancing everyday life. The chipsets manufactured are integral to a wide range of products, from smartphones, mobile devices to home and IoT devices, in entertainment and multimedia products, and provide connectivity and communication

solutions that keep people connected with friends and their families with access to online resources.

Description

- ☆ Serve as the lead point of contact for all customers relating to account management matters
- ☆ Build and maintain strong, long-lasting relationships by broadly cover from executive level to a working level
- ☆ Develop trusted relationships with key accounts' stakeholders and executive sponsors
- ☆ Develop new business with existing clients and/or identify areas of improvement to meet sales quotas

Job Offer

- Competitive salary and performance-based incentives.
- Comprehensive benefits package, including health insurance.
- Opportunities for career growth and professional development.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Vitalis Menya on +813 6627 6053.

スキル・資格

- ☆ 10+ years of working experience in Semiconductor industry
- ☆ Fluent Japanese and English speaker with good communication and presentation skills
- ☆ Requires frequent business travels (50%+) and customer visit

会社説明

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