



JAC Recruitment

We are recruitment specialists around the globe

Vietnam



## [EN] Sales Executive (Mold) (PR/093814)

Manage the entire sales process

### 募集職種

#### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

#### 求人ID

1486962

#### 業種

その他（メーカー）

#### 会社の種類

外資系企業

#### 雇用形態

正社員

#### 勤務地

ベトナム

#### 給与

経験考慮の上、応相談

#### 更新日

2024年09月02日 00:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

無し

#### 最終学歴

大学卒：学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### JOB RESPONSIBILITIES

- Conduct sales presentations and product demonstrations to showcase the features and benefits of the company's offerings to the client and internal group members
- Identify, target, build, and maintain long-lasting customer relationships
- Manage the entire sales process from lead generation to closing deals, including negotiation, contract signing, and post sales follow-up to ensure customer satisfaction.
- Prepare and submit sales reports, forecasts, and market intelligence to the management team to provide insights and contribute to strategic decision-making.

### スキル・資格

**JOB REQUIREMENTS**

- English level: Advanced (>TOEIC 700)
- Excellent communication and strong negotiation skill
- Willingness to travel as needed to meet with clients and attend industry events
- Candidates with sales experience within the mold industry and be able to read mold drawings are preferred

**BENEFITS**

- Salary: 19,000,000~24,000,000 (negotiable depending on candidate's experience and availability)
  - Social insurance
  - Annual income is 13 months of monthly salary (12 months + 1 month of pre-Tet bonus)
  - Commute and Meal Allowance
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会社説明