

Sales Specialist - US Leader in Material Science (Tokyo)

Sales Specialist/US Leader in Materials

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1486869

部署名

Sales Specialist - US Leader in Material Science 13M

業種

化学・素材

会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

1000万円 ~ 1300万円

ボーナス

給与：ボーナス込み

歩合給

給与：歩合給込み

更新日

2024年07月19日 14:55

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

As a sales professional you will manage and grow industrial lubricant market. The role involves building strong customer relationships, driving sales, and contributing to business strategy. The ideal candidate will have extensive industry experience, a deep understanding of customer needs, and a proven track record of achieving sales targets.

Client Details

Our client is global leader in materials science, and Japan is a key market for the company. With a strong foothold in the country, they have been contributing significantly to the Japanese economy and society, with high-quality materials that drive innovation across various industries.

Description

- Account management and relationship building
- Sales planning and execution
- Market analysis and opportunity identification
- Collaboration with cross-functional teams
- Driving speciality product growth

Job Offer

- **Job Security:** Full-time, permanent employment ensures stability.
- **Competitive Compensation:** A salary of up to 13 million yen provides a strong financial foundation.
- **Career Growth:** Opportunities for advancement within the company are available.
- **Global Exposure:** Work in an international environment, fostering cultural exchange and professional development.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Yuka Kawase on +813 6627 6068.

スキル・資格

- **Industry Experience:** Proven track record in B2B sales within the surfactants, polyglycols, or solvents industry.
- **Language Skills:** Fluency in both Japanese and business-level English to effectively communicate with clients and colleagues.
- **Leadership Potential:** Demonstrated ambition and drive to take on leadership roles within the organization.
- **Growth Mindset:** A proactive and adaptable approach to problem-solving and seizing opportunities.

会社説明

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