

Sales Excellence Senior Manager@Global healthcare firm (18m)

Sales Excellence Senior Manager

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1486159

業種

医療機器

雇用形態

正社員

勤務地

東京都 23区

給与

1600万円 ~ 1800万円

更新日

2024年07月15日 20:44

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

To drive competitiveness of our client sales organization to add a significant value towards their main competitors.

Client Details

Global (No.1) healthcare firm, leader in the market with more than 20 years of presence in Japan. They have recently introduced a new DE&I policy, making one of the most attractive places to work in the market.

Description

- * Lead team of Business Intelligence, SFE strategy and Selling Skill training to drive competitiveness.
- * Establish Business Intelligence model of descriptive, predictive and prescriptive analytics.
- * Co-drive SFE Strategy with sales leaders.

Job Offer

- * Flexible working style, including remote work.
- * Competitive salary, benchmarked as best in the industry.

* Possibility to engage with local and international customers, including cross-function work with multidisciplinary teams.

To apply online please click the 'Apply' button below.

For a confidential discussion about this role please contact Eduardo Takara on +813 6832 8678.

スキル・資格

- * 5+ years' experience for sales or marketing department.
 - * 5+ years' experience for SFE (or similar functions) ideally at a medical device / pharmaceutical company.
 - * Good interpersonal skills.
 - * Business level of English and fluent Japanese.
-

会社説明

Global (No.1) healthcare firm, leader in the market with more than 20 years of presence in Japan. They have recently introduced a new DE&I policy, making one of the most attractive places to work in the market.