



JAC Recruitment

We are recruitment specialists around the globe

Vietnam



Sales Executive (PR/093796)

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1486110

業種

その他 (IT・インターネット・ゲーム)

会社の種類

外資系企業

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2024年07月19日 13:55

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

日常会話レベル

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

JOB RESPONSIBILITIES

- Search and develop relationships with customers (manufacturing companies, construction and installation contractors in Vietnam)
- Develop and maintain good relationships with customers based on the customer list provided by the company
- Build and maintain relationships with customers across all sales stages
- Work closely with technical teams to understand customer needs and conduct on-site project surveys. Update customer status on the company's sales system
- Achieve assigned sales volume
- Going on business trips to provinces/cities other than HCM & Hanoi (infrequent)
- Develop and implement strategies and business plans to achieve the company's sales goals
- Prepare weekly and monthly reports for superiors

スキル・資格

JOB REQUIREMENTS

- College level or higher in Business Administration, Economics, or Mechanical Engineering
- At least 01 years of experience in sales and market development
- Fluency in English - Basic Japanese communication (N3 or above)

BENEFITS

- Salary: 15M ~ 25M Gross (Negotiable depending on experience)
- 13th-month salary and salary review once per year
- Health care insurance & accident insurance
- Pick up Bus/ Car
- Free lunch in the cafeteria

会社説明