

## ECommerce role for Top Premium Brand, Up to 8M

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## 募集職種

## 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

## 求人ID

1485872

## 業種

その他

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

700万円 ~ 800万円

## 更新日

2024年07月09日 19:34

## 応募必要条件

## キャリアレベル

中途経験者レベル

## 英語レベル

流暢

## 日本語レベル

ネイティブ

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

Manage the outlet e-commerce operations, driving financial performance and maintaining the brand's luxury positioning. Collaborate with cross-functional teams to provide a seamless omnichannel experience for customers.

## Client Details

Join a globally recognized luxury brand celebrated for its modern design, quality craftsmanship, and innovative approach to fashion. This brand, known for its iconic New York style, is part of a prestigious family of brands committed to inclusivity and continuous innovation, offering a vibrant and supportive work environment.

## Description

- Oversee daily operations of the outlet e-commerce site, ensuring smooth functionality in collaboration with internal and external partners.
- Analyze business data to set and track financial targets, including revenue, profit margin, and customer metrics.
- Implement new technologies to enhance operational efficiency, customer engagement, and conversion rates.
- Develop strategies to maximize revenue and manage costs through promotions, pricing, and product assortment.
- Analyze market and site trends to curate relevant product assortments and monitor inventory levels to optimize sales.
- Plan site and email content calendars, aligning with merchandising strategies and local commercial events.

- Collaborate with Retail, Distribution, and Customer Service teams to ensure a seamless omnichannel customer experience.
- Supervise a contractor responsible for product uploads, site content updates, and email deliveries.

#### Job Offer

- Leadership role in a prestigious luxury brand's e-commerce operations.
- Collaborative and innovative work environment with global exposure.
- Opportunity to drive strategic initiatives and achieve significant financial targets.
- Competitive salary and benefits package.
- Professional growth and development opportunities.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Thibaut Silvestre on +813 6832 8927.

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#### スキル・資格

- Bachelor's degree required.
- 3-5 years of experience in consumer/retail sectors, preferably in e-commerce.
- Strong understanding of e-commerce operations, including inventory management, order fulfillment, and customer service.
- Experience with e-commerce platforms and technologies, with a focus on digital solution optimization.
- Proficient in analytics for data-driven merchandising and marketing decisions.
- Excellent project management skills, with the ability to handle multiple projects and prioritize effectively.
- Fluent in Japanese with strong written communication skills in English; business-level spoken English preferred.
- Experience working closely with a Global HQ and implementing local strategies.
- Proactive, results-driven mindset with the ability to manage multiple projects independently.
- Ability to thrive in a fast-paced, dynamic environment and adapt to changing priorities.

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#### 会社説明

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