

Sales Engineer - Tokyo - Global Engineering Company

Sales Engineer - Tokyo

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1484977

業種

機械

雇用形態

正社員

勤務地

東京都 23区

給与

600万円 ~ 1000万円

更新日

2024年07月02日 09:33

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

The role is at a global engineering company with a well-established market in Japan. Spearhead sales efforts for process industry products in the Japanese market.

Client Details

The Company specializes fluid solutions. A large amount of their products are already in use within Japan in a wide range of markets to include food and beverage, automotive, and industrial settings.

Description

- Identify potential customers and promote products in the process industry market
- Maintain and develop existing accounts, obtain orders, and establish new accounts
- Prepare sales and order forecasts
- Develop and implement sales and order plans
- Develop market strategies and proposals
- Provide consultations to clients to understand their requirements and ensure they are being met with the right product
- Undertake special projects as required
- Ensure strategies adhere to law-established rules and guidelines

- Domestic business travel as required

Job Offer

- Hybrid work environment
- Internal career development opportunities
- Flexible salary system, commuting allowance, social insurance

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Nobah Motohashi on +81368328940.

スキル・資格

- Previous experience in B2B Sales, preferably in the process industry market
 - Bachelors degree or significant technical knowledge
 - Strong communication and negotiation skills
 - Customer relationship management skills
 - Fluent Japanese and business level English
 - Japanese driver's license
 - Eligible to work in Japan
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会社説明

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