



「プロだからわかる、あなたのスキルが活躍の場所」
60以上の業界・職種に特化した専門チームがサポート

Robert—
—Walters

【英語を活かす】セールスエグゼクティブ/ Sales Executive

運送会社にて、セールスエグゼクティブの求人がございます。

募集職種

人材紹介会社

ロバート・ウォルターズ (Robert Walters)

採用企業名

運送会社

求人ID

1484488

業種

流通

雇用形態

正社員

勤務地

東京都 23区

給与

500万円 ~ 700万円

勤務時間

お問い合わせください

休日・休暇

完全週休2日制, 土日祝日休み, 有給休暇

更新日

2024年08月07日 01:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

大学卒 : 学士号

現在のビザ

日本での就労許可が必要です

募集要項

An international shipping company is searching for a Sales Executive. The chosen applicant will be responsible for creating and executing sales and strategic plans to achieve business goals.

Renowned for its commitment to providing exceptional service within the shipping industry. They pride themselves on their inclusive work culture that values every employee's contribution towards achieving their goals. They offer ample opportunities for personal growth and career advancement, making it an ideal place to grow your career.

Keywords:

セールス, 販売, 出荷, アカウント管理, 外資系

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Responsibilities:

- Create budget planning, target planning, and account planning strategies
- Expand new business from existing accounts
- Explore new potential customers
- Plan and execute sales calls
- Negotiate deals with customers
- Report post-call activities on Salesforce
- Promoting E-Business

Requirements:

- Experience in the liner shipping business
- Understanding of ship systems
- Knowledge of user application systems (FIS, QlickView, Salesforce, MS Office)
- Proficient in written and verbal Japanese and English

会社説明

We've been a driving force in the Japanese bilingual recruitment market, providing high quality candidates for our clients and access to the best jobs for over 20 years. We operate a team-based profit share system which, we believe, sets us apart from the majority of competitors by enabling us to always put the interests of our clients and candidates first. That means we can find the best fit for employer and job seeker, and we never push people into unsuitable roles.