



## E-commerce sales specialist- American networking company

### 募集職種

#### 派遣会社

ランスタッド株式会社 プロフェッショナル事業本部

#### 求人ID

1482647

#### 業種

自動車・自動車部品

#### 会社の種類

外資系企業

#### 雇用形態

契約

#### 勤務地

東京都 23区

#### 給与

650万円 ~ 800万円

#### 更新日

2024年06月19日 17:04

### 応募必要条件

#### 職務経験

1年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

流暢

#### 最終学歴

専門学校卒

#### 現在のビザ

日本での就労許可が必要です

### 募集要項

#### Key Responsibilities

##### Sales Strategy Development:

- Develop and execute a comprehensive e-commerce sales strategy tailored to the Japanese market.
- Identify new sales opportunities and optimize existing channels to increase market share.

##### Platform Management:

- Manage our presence on major Japanese e-commerce platforms
- Ensure product listings are optimized with accurate descriptions, high-quality images, and relevant keywords.

##### Campaign Management:

- Plan and implement promotional campaigns, sales events, and product launches on e-commerce platforms.

- Monitor campaign performance and make data-driven adjustments to maximize ROI.

Customer Engagement:

- Provide exceptional customer service by responding to inquiries, resolving complaints, and offering product information.
- Manage customer feedback and reviews, ensuring prompt and appropriate responses.

Inventory Management:

- Monitor inventory levels and coordinate with the supply chain team to ensure stock availability.
- Conduct regular inventory audits and manage stock replenishments to prevent shortages or overstocking.

Performance Analysis:

- Analyze sales data to identify trends, opportunities, and areas for improvement.
- Prepare and present regular reports on sales performance, customer feedback, and market insights.

---

スキル・資格

- Experience in e-commerce sales support or a similar role.
- Familiarity with major e-commerce platforms in Japan.
- Strong organizational and multitasking abilities.
- Excellent communication and customer service skills.
- Proficiency in Microsoft Office Suite (Excel, Word, PowerPoint).
- Knowledge of e-commerce tools and platforms.
- Basic understanding of data analysis and reporting.
- Ability to work independently and as part of a team
- Proficiency in both Japanese and English

---

会社説明