

Client Advisor for Luxury Retail Brand

Client Advisor for Global Luxury Brand

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1476705

業種

小売

雇用形態

正社員

勤務地

東京都 23区

給与

450万円 ~ 600万円

更新日

2024年08月06日 01:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

ネイティブ

最終学歴

高等学校卒

現在のビザ

日本での就労許可が必要です

募集要項

As the Client Advisor, you will ensure that you develop a loyal client base and maximizemaximize each sales opportunity by providing professional customer support and advice on the overall product lines. You will be responsible for answering all incoming contacts from customers via phone, emails and chats.

Client Details

Our client is one of the most iconic luxury houses in the world.

Description

As the Client Advisor, you will ensure that you develop a loyal client base and maximizemaximize each sales opportunity by providing professional customer support and advice on the overall product lines. You will be responsible for answering all incoming contacts from customers via phone, emails and chats.

The main responsibilities involve:

- Assisting customers through phone, chat, emails about their purchases, their in-store experience, or reservations for

certain newly opened boutiques

- Keep good relationships with regular customers and develop a loyalty, trust-based relationship with new ones
- Ensure customers are provided with accurate, professional and timely responses
- Process and resolve customer complaints with the aim of customer satisfaction and conversion
- Sales-oriented: Advise and propose a personalized personalized service based on your expertise on the product lines and brands

Job Offer

- Internal mobility opportunities down the line
- Remote work system included
- Very dynamic and exiting job scope providing extremely valuable skills for future career opportunities

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Davide Capretta at +81 3 6832 8675.

スキル・資格

The Team is looking for Customer Support oriented candidates with a strong passion for the Luxury Industry and excellent communication skills, motivated to learn and to provide customers with advice and support on the different brands and product lines offered.

Among the most important requirements:

- Experience in customer service
- Client-oriented and motivated to provide customers with advice and support
- Sales oriented - interested in being able to provide information and advise about different brands/products
- Experienced and comfortable with all basic computer skills and applications
- Native level of Japanese language
- English skills ideal but not mandatory (better for promotion opportunities)

会社説明

One of the most iconic luxury houses in the world.