Manager, Sales Force Effectiveness (SFE)

Elevate Sales Excellence in Healthcare

募集職種

人材紹介会社
マイケル・ペイジ・インターナショナル・ジャパン株式会社

求人ID
1475636

業種
医療機器

雇用形態
正社員

勤務地
東京都 23区

給与
1000万円 ~ 1200万円

更新日
2024年07月26日 01:00

応募必要条件

職務経験
1年以上

キャリアレベル
中途経験者レベル

英語レベル
基礎会話レベル

日本語レベル
流暢

最終学歴
大学卒：学士号

現在のビザ
日本での就労許可が必要です

募集要項

Drive Sales Force Effectiveness (SFE) initiatives to support the implementation of business plans for assigned business unit, while analyzing key performance indicators to optimize field activities and enhance market presence.

Client Details

Our client is a renowned medical technology company dedicated to developing innovative solutions for cardiovascular diseases, with a commitment to improving patient outcomes globally.

Description

- Partner with sales organization to promote transcatheter aortic valve therapy and support business plan execution with SFE.
- Establish, collect, and analyze KPIs, providing insights to drive informed decision-making and enhance sales structures.
- Plan and manage contract MR to optimize field activities, utilizing data-driven insights for strategic planning and

execution.

Job Offer

- Competitive salary and benefits package.
- Opportunities for professional growth and development in a global organization.
- Chance to make a significant impact in advancing cardiovascular care.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sara Loh on +813 6832 8915.

スキル・資格

- Bachelor's degree or equivalent experience in related field.
- 3+ years of sales planning and/or marketing experience, preferably in the medical device/pharmaceutical industry.
- Strong proficiency in MS Office, exceptional interpersonal and communication skills, and ability to analyze and interpret complex data.

会社説明

Our client is a renowned medical technology company dedicated to developing innovative solutions for cardiovascular diseases, with a commitment to improving patient outcomes globally.