



Retail Manager / リテールマネージャー

外資系ラグジュアリーブランド

募集職種

人材紹介会社

アセントグローバルパートナーズ株式会社

求人ID

1471319

業種

アパレル・ファッション

雇用形態

正社員

勤務地

東京都 23区

給与

600万円 ~ 800万円

更新日

2024年08月16日 01:00

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

- Oversee daily operations of the retail store, including sales performance, staffing, inventory management, and customer service.
- Lead and motivate the retail team to achieve sales targets and deliver excellent customer service.
- Develop and implement sales strategies to drive revenue growth and maximize profitability.
- Ensure adherence to brand standards, visual merchandising guidelines, and store presentation to enhance the luxury shopping experience.
- Analyze sales data and customer feedback to identify trends, opportunities, and areas for improvement.
- Train and develop retail staff on product knowledge, sales techniques, and customer service standards.
- Foster positive relationships with clients, providing personalized service and cultivating customer loyalty.
- Manage budgets, expenses, and resources effectively to optimize store performance.
- Collaborate with corporate teams on marketing initiatives, product launches, and special events.
- Ensure compliance with company policies, procedures, and regulations.

スキル・資格

- Bachelor's degree in Business Administration, Retail Management, or related field.
 - Minimum of 10 years of experience in retail management within the luxury fashion industry.
 - Strong leadership and interpersonal skills with the ability to inspire and motivate a team.
 - Excellent communication and customer service skills with a focus on building client relationships.
 - Proven track record of achieving sales targets and driving revenue growth in a retail environment.
 - Thorough understanding of luxury fashion trends, brands, and customer preferences.
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会社説明