



Hiring inexperienced people! WEB3 Project Sales.

#Fintech #No transfer #Free clothing

募集職種

採用企業名

株式会社BLITZ Marketing

求人ID

1470020

部署名

グローバルマーケティング事業部

業種

その他（金融）

会社の種類

中小企業（従業員300名以下）

外国人の割合

（ほぼ）全員日本人

雇用形態

正社員

勤務地

東京都 23区, 渋谷区

最寄駅

山手線駅

給与

550万円～800万円

ボーナス

給与：ボーナス込み

勤務時間

9:00～18:00（休憩1時間）

休日・休暇

125 or more days off per year. 2-day weekend system.

更新日

2024年07月24日 03:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル（英語使用比率：75%程度）

日本語レベル

ビジネス会話レベル

最終学歴

高等学校卒

現在のビザ

日本での就労許可が必要です

募集要項

Our company is a venture company that focuses on the web business, including web marketing agency services and web advertising management.

We have a project to expand awareness of our services not only in Japan but also to customers around the world, and we are looking for a business development person in the department that will develop and operate a financial platform using WEB3 (blockchain).

At our company, we formulate plans and strategies in Tokyo, instruct development to external partner development companies and the Vietnamese subsidiary of our group company, and again coordinate specifications, schedules, and respond to problems in Tokyo. Released after debugging in Japan. We carry out integrated product development from planning, development, sales, operations, and CS, with the sales department handling product sales and CS.

[job description]

- Build a network with business partners mainly in Japan, develop potential customers, and build relationships with existing customers.
- Identification of new business opportunities
- Smooth collaboration with other departments
- Creating detailed reports on sales activities for sales managers
- Understanding market trends and conducting R&D in the virtual currency market
- Other incidental duties

[About the working environment]

There is a lot of individual discretion, and each person's work is definitely reflected in the service. This is an environment where you can maximize the value of your services while sharing ideas with the business manager. It's a company where it's easy to realize what your work is for, and one of its characteristics is that there are many opportunities to incorporate your own ideas.

[I have high hopes for this kind of person]

- People who can see through the essence of things and are creative
- People who want to try new things/achieve something with their own strength
- Those who like to learn new things/those who like to learn
- Those who are good at multitasking
- Those who can respond rationally to instructions and points.

スキル・資格

[Required skills]

Industry experience related to overseas FX, stocks, etc.

[Welcome skills]

English, 1+ years of sales experience.

会社説明