



MÖDERE.

Event & Sales Specialist/アメリカのライフスタイルブランド/ネットワークビジネス業界

募集職種

採用企業名

モデーアジャパン合同会社

求人ID

1464498

部署名

Sales & Marketing

業種

その他（コンサルティング・土業）

会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

雇用形態

正社員

勤務地

東京都 23区, 港区

給与

600万円 ~ 700万円

更新日

2024年07月29日 06:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

★アピールポイント

- ・安全・安心、そして地球環境にも心を配った製品開発を行うアメリカ発のライフスタイルブランド
- ・ブランド設立30年以上、日本支社が開業して23年

■ポジション：Event & Sales Specialist

- ・当社のセールスとして、会員様の育成やアドバイザー業務と合わせて、社内のイベント企画運営を担当いただきます。
- ・年1回（今年は3月）、会員様の表彰式を開催。表彰式における企画運営。
また、トップセールスに向けた特典企画*も携わって頂きます。

*特典企画：コロナ前までは旅行企画を実施。

GENERAL PURPOSE

Responsible for handling events and ensuring deadlines and budgets are adhered to.
Directs coordination of activities to prepare for the day of the event and planning, implementation, and follow-up of consultation plans for social marketers.

ESSENTIAL FUNCTIONS

- Delivering events on time, within budget, that meet (and hopefully exceed) expectations.
- Manage staffs responsible for event coordination activities.
- Managing supplier relationships
- Coordinate details of events such as incentive trip, recognition event, award ceremony, business meetings, and so on.
- Providing leadership, motivation, direction and support for event success
- Calculate budgets and adjust when necessary.
- Travelling to on-site inspections and project managing events
- Book venues and negotiate fees.
- Prepare invitations and send out at appropriate time.
- Work with guest of honor to ensure all requests are met.
- Analyze event performance and prepare metrics presentation.
- Define company brand through events.
- Ensure day of event goes smoothly.
- Conducting presentations about the appeal of the company and products, such as meetings and seminars.
- Collaborate with the leader of the group in charge to set goals, consider and propose action plans.
- Providing the latest information known to the company and customizing the meaning of the information.
- Analyze, share, and make proposals on systems and success stories of major groups in your area.

スキル・資格**QUIRED KNOWLEDGE AND EXPERIENCE**

Education and Experience

- 3+ year's event coordination experience as a client representative
- 3+ year's practical event duties such as stage management, venue management, ticketing, etc.
- 5+year experience sales experience (No experience in MLM required)
- 3+ years of customer experience in the service industry

Required Knowledge, Skills, and Abilities

- Planning
- Japanese (native level) and English (fluent)
- Presentation
- Leadership
- Excellent communication
- Knowledge of MLM industry (nice to have)
- Business Sales Skill

SALARY RANGE:

JPY6M-7M

Depends on knowledge and experiences

LOCATION:Minato-ku, Tokyo

会社説明