



SPOTTED 【Sales Manager】 Global IT analytic Golf Tech!

募集職種

人材紹介会社

株式会社SPOTTED

求人ID

1457946

業種

その他

雇用形態

正社員

勤務地

神奈川県

給与

経験考慮の上、応相談

更新日

2024年07月01日 02:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

- Coordinate sale strategies to generate business
- Analyses, tracks, and reports on golf marketing performance
- Manage the execution of all golf sponsorships and partnerships agreements.
- Effectively leads, plans, coordinates, and communicates marketing projects and initiatives to internal stakeholders
- Coordinate product launches across multiple teams
- Responsible for driving and managing the execution of strategic initiatives to drive revenue and fulfill the corporate strategy of Golf business

スキル・資格

Requirements:

- Minimum 8 years of hands-on and proven retail B2B experience
 - Proven track record of delivering and executing market research projects of various scale and type
 - Demonstrated ability to understand and see beyond the numbers - able to distill the insights from the data and communicate this effectively to stakeholders and translate into strategies
 - Exposure, experience in, and wants to be within the sports ecosystem, especially cricket
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会社説明