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## Sales - Cosmetic/Food Ingredients

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#### Job Information

**Recruiter**
[Michael Page](#)
**Job ID**

1534838

**Industry**

Chemical, Raw Materials

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

6 million yen ~ 8 million yen

**Refreshed**

April 23rd, 2025 09:35

#### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

Basic

**Minimum Japanese Level**

Fluent

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

#### Job Description

The Sales role in Cosmetic/Food Ingredients division is crucial for driving business growth and providing excellent customer service. The position requires a dynamic professional who can effectively drive sales within the Chemical industry.

#### Client Details

This opportunity is with a large organization known for its strong presence in the Chemical Industry sector. The company has a well-established global network and is renowned for its high-quality Cosmetic/Food Ingredients. It takes pride in maintaining a positive, team-oriented work environment.

#### Description

- Drive sales of Cosmetic/Food Ingredients within the Chemical Industry sector
- Develop and maintain strong relationships with key clients
- Understand and respond to customer needs and requirements
- Ensure all sales activities adhere to company policies and standards
- Collaborate with various departments to ensure customer satisfaction
- Stay updated on industry trends and market competition
- Participate in sales training and development programs

- Represent the company at industry events and trade shows

#### **Job Offer**

- A competitive salary range of 5,400,000 - 7,600,000 JPY
- Comprehensive health care & benefits
- A friendly and supportive work culture
- Opportunity to work in the vibrant city of Tokyo

We invite all qualified candidates to apply and join our dynamic team in Tokyo.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sieffre Nagashima on +81 3 6832 8939.

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#### **Required Skills**

A successful Sales Professional in Cosmetic/Food Ingredients should have:

- A strong understanding of the Chemical industry
- Excellent communication and negotiation skills
- Proven ability to meet sales targets
- Proficiency in analyzing market trends
- Strong customer service skills
- Ability to work well in a team-oriented environment

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#### **Company Description**

We are the No. 1 supplier into most of the major foreign headquartered Companies across Tokyo and have an office of over 200 Consultants here in Japan. As a result, we attract some of the strongest candidates available. We have been operating in Japan for over thirteen years and have an International presence enabling us to draw on a network which spans across 161 offices in 33 countries worldwide. In particular, the Asia Pacific region in line with our US, UK and Australian offices work closely to share market knowledge and information as well as candidates & clients in a discretionary manner.