



PR/109120 | Sales – Bilingual Sales of Chinese

Job Information

Recruiter

JAC Recruitment India

Job ID

1534703

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

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General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales – Bilingual Sales of Chinese

Location: Hobli, Malur Karnataka

Company Overview: Japanese MNC company

No of working days: 6 days/ Mon- Sat

Experience:

*Chinese language skills are mandatory at daily conversational level or above.

Reporting to: Japanese MD

Job Description:

- **Sales and Business Development:**

- Identify and target potential clients in the designated market.
- Develop and maintain strong relationships with existing and new clients.
- Conduct market research to identify new business opportunities and stay updated on industry trends.
- Prepare and deliver compelling sales presentations and proposals to clients.
- Negotiate contracts and close sales deals to achieve sales targets.

- **Customer Relationship Management:**

- Provide exceptional customer service and support to clients.
- Address client inquiries and resolve any issues or concerns promptly.
- Maintain accurate records of sales activities, client interactions, and transactions in the CRM system.

*If he/she has no experience as sales, He/She will start work as Chinese and English interpreter, gradually will learn sales tasks from existing sales members.

Mandatory:

- Chinese language skills as Daily conversation level.
- Interest and willing to learn for Sales duties
- Good communication skills

Educational Qualification: If he/she has BE-Mechanical, it'll be advantage.

Company Description