



Supreme Components International

Est. 2001

## 【MNC | Top 50 Global Distributors】 Sales Executive

### Top 300 Fastest Growing APAC Companies

#### Job Information

##### Hiring Company

Supreme Components International (SCI)

##### Job ID

1533902

##### Industry

Hardware

##### Job Type

Permanent Full-time

##### Location

Tokyo - 23 Wards

##### Salary

Negotiable, based on experience

##### Salary Bonuses

Bonuses paid on top of indicated salary.

##### Salary Commission

Commission paid on top of indicated salary.

##### Refreshed

April 24th, 2025 09:51

#### General Requirements

##### Minimum Experience Level

Over 3 years

##### Career Level

Mid Career

##### Minimum English Level

Business Level

##### Minimum Japanese Level

Native

##### Minimum Education Level

Bachelor's Degree

##### Visa Status

Permission to work in Japan required

#### Job Description

**Supremecomponents Intl Pte. Ltd (SCI)** is the worldwide Top 50 distributors of high technology electronic components and LED's. Franchised distribution line includes CITIZEN, KYOCERA, PHILIPS, RUBYCON, SHARP, LEM, WIMA, KEL, SAMWHA, VISHAY PRECISION etc. In line with our expansion plans, we are looking for very dynamic, aggressive and committed individuals who have a drive and passion for success. An excellent remuneration package with monthly commission and bonus will be provided.

- SCI is a multiple award-winning Singapore brand, Top 3 privately held companies in Singapore.

- ISO 9001-2015 certified

- SCI Operates 16 offices in 12 countries

- More than 140 franchised lines.

We have the following opening to fill immediately

Job description: Senior Sales Executive

**Responsibilities:**

- Sales of Electronic components.
  - Execute marketing plans for our franchised products.
  - Establish new customers & suppliers.
  - Provide support and service to existing customers.
  - Meet or exceed monthly sales budget.
  - To design in our principle's products with OEM/ ODM Customers.
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**Required Skills**

**Requirements:**

- Organized, resourceful and possess good follow-up skills.
  - Aggressive and 'Can Do' attitude.
  - Trade experience with distributors/second level distributors will be advantageous.
  - Must have good contacts in the industry.
  - 2-5 Years experience in electronic component distribution.
  - Proficiency in Japanese and English languages.
  - Open minded and willing to learn.
  - Pleasant personality.
  - Smart, Hard working, Detail oriented and Results driven.
  - Good communication and Presentation skills.
  - Keen interest in Telemarketing.
  - Possess Degree in any discipline, Electronics preferred.
  - Good initiative & ability to work independently
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**Company Description**