

# MichaelPage

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## Business Manager - Animal Nutrition

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#### Job Information

**Recruiter**
[Michael Page](#)
**Job ID**

1533901

**Industry**

Chemical, Raw Materials

**Company Type**

Large Company (more than 300 employees) - International Company

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

8 million yen ~ 10 million yen

**Refreshed**

April 22nd, 2025 09:05

#### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

None

**Minimum Japanese Level**

Native

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

#### Job Description

An exciting opportunity for a Business Manager in the Animal Nutrition division has opened up in Tokyo. The ideal candidate should have a strong background in sales within the Animal Nutrition industry.

#### Client Details

Our client is a large organization in the Chemical industry, renowned for their innovative solutions and products. With a global presence, this Tokyo-based branch has a strong commitment to sustainable practices and a focus on animal nutrition.

#### Description

- Driving sales and revenue growth within the Animal Nutrition division.
- Establishing and maintaining relationships with key stakeholders.
- Developing and implementing effective sales strategies.
- Overseeing market research and competitor analysis.
- Collaborating with cross-functional teams to optimize business operations.

- Ensuring adherence to industry regulations and company policies.
- Providing exceptional customer service to clients.
- Contributing to the organization's sustainability initiatives.

#### Job Offer

- An estimated salary range of JPY 7,200,000 - JPY 8,800,000.
- Health Insurance & Benefits.
- Opportunity to work in a large organization with a global presence.
- A chance to contribute to the company's sustainability initiatives.
- A role that offers both personal growth and professional development.

We encourage all qualified candidates who are passionate about Animal Nutrition and have a strong background in sales within the Chemical industry to apply for this exciting role in Tokyo.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sieffre Nagashima on +81 3 6832 8939.

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#### Required Skills

A successful Business Manager - Animal Nutrition should have:

- A degree in Business, Marketing, or a related field.
- Experience in sales within the Chemical industry.
- Excellent communication and negotiation skills.
- Knowledge of the Animal Nutrition sector.
- Proven ability to develop and implement sales strategies.
- Strong analytical skills to conduct market research and competitor analysis.
- Ability to collaborate effectively with cross-functional teams.
- Commitment to sustainable practices and company policies.

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#### Company Description

We are the No. 1 supplier into most of the major foreign headquartered Companies across Tokyo and have an office of over 200 Consultants here in Japan. As a result, we attract some of the strongest candidates available. We have been operating in Japan for over thirteen years and have an International presence enabling us to draw on a network which spans across 161 offices in 33 countries worldwide. In particular, the Asia Pacific region in line with our US, UK and Australian offices work closely to share market knowledge and information as well as candidates & clients in a discretionary manner.