

MichaelPage

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Retail Director- Footwear and Apparel

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Job Information

Recruiter

Michael Page

Hiring Company

Renown Footwear and Apparel company

Job ID

1533650

Industry

Other

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

20 million yen ~ 25 million yen

Refreshed

April 17th, 2025 17:02

General Requirements

Career Level

Executive

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

No permission to work in Japan required

Job Description

We are actively seeking a dedicated and strategic Retail Director to lead our retail team and oversee all operations in our Tokyo stores. The successful candidate will be responsible for driving sales, optimizing marketing strategies.

Client Details

Well known footwear and apparel business.

Description

- Develop and implement retail strategies to increase sales and expand the customer base.
- Oversee daily operations across multiple retail stores in Tokyo.
- Collaborate with marketing teams to optimize promotional strategies.
- Maintain high levels of customer satisfaction through excellent service.
- Manage and motivate retail teams to meet sales targets.

- Ensure stores comply with health and safety regulations.
- Monitor inventory levels and order new items as needed.
- Prepare detailed reports on buying trends, customer requirements, and profits.

Job Offer

A competitive salary package, ranging between 20M- 25M

- Opportunities to develop and progress within a large retail organization.
- A robust and supportive company culture focused on employee growth.
- Comprehensive benefits package (details provided during interview process).
- We strongly encourage all qualified candidates who are looking to take the next step in their retail careers to apply for this exciting opportunity in Tokyo.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Minh Tran on +813 6832 8947.

Required Skills

A successful Retail Director should have:

- A Bachelor's degree in Business Administration or a related field.
 - Proven experience in a retail management role.
 - Strong leadership and team management skills.
 - Excellent understanding of retail management software.
 - Strong customer service and communication skills.
 - Knowledge of the latest industry trends and technologies.
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Company Description

Well known footwear and apparel business.