

MichaelPage

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Category Manager, Direct Procurement

Category Sourcing Manager @ US Company

Job Information

Recruiter

Michael Page

Job ID

1533280

Division

Procurement

Industry

Machinery

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Refreshed

April 16th, 2025 19:22

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Associate Degree/Diploma

Visa Status

Permission to work in Japan required

Job Description

In this exciting role as a Category Manager, Mechanical OR Electronic parts, you will manage the procurement and supply chain operations in the industrial/manufacturing sector. This position is based in Tokyo and requires a strategic thinker with strong negotiation skills and a deep understanding of global procurement strategies.

Client Details

Our client is a global leader in vertical mobility solutions with a long-standing presence in Japan.

They support the development and modernization of urban infrastructure through advanced technologies and reliable service.

Known for their commitment to safety and innovation, they contribute to shaping smarter, more connected cities.

Description

- Develop and implement global procurement strategies.
- Manage supplier relationships and negotiate contracts.
- Lead cross-functional teams in the procurement process.
- Analyze market trends and apply findings to procurement strategies.
- Ensure compliance with procurement policies and procedures.
- Identify cost-saving opportunities and implement initiatives to achieve them.
- Collaborate with stakeholders to understand their needs and align procurement strategies.
- Manage risks within the supply chain.

Job Offer

- Be part of a key supply chain transformation initiative with high business impact.
- The Japan business is the company's primary revenue driver, with strong growth potential amid competitor challenges and aging infrastructure.
- Direct reporting line to Regional HQ offers a great opportunity to leverage your English skills in an international setting.
- Clear career path to become the next Procurement leader-or explore overseas opportunities.
- Enjoy a flexible working environment and a beautifully designed headquarters or Chiba production site.
- For roles based at the Chiba site, housing and relocation support are available.

We encourage qualified and interested candidates to apply to this unique opportunity to grow their career in a dynamic and global environment.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Maria Kosareva.

Required Skills

A successful Category Manager, should have:

- Relevant educational qualifications in Business, Supply Chain, or a related field.
- Experience in strategic sourcing and procurement.
- Proficiency in managing supplier relationships.
- Excellent negotiation skills.
- Experience in the industrial/manufacturing sector.
- Strong analytical skills.
- Fluency in English and Japanese.

Company Description

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