



PR/117886 | German or Polish Speaking Business Development Manager

Job Information

Recruiter

JAC Recruitment UK

Job ID

1532373

Industry

Restaurant, Food Service

Job Type

Permanent Full-time

Location

United Kingdom

Salary

Negotiable, based on experience

Refreshed

April 15th, 2025 10:42

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

We are looking for a German Speaking Assistant Business Development Manager for a FMCG Company.

【Company】

FMCG Company

【Position】

German or Polish Speaking Assistant Business Development Manager

【Salary】

~£65,000 per annum depending on experience

【Location】

London City, Hybrid

【Key Responsibilities】

- Manage and work with distributors to deliver annual sales target.
- With good business acumen to identify and pursue opportunities to drive business further in the assigned markets for mainstream retail chains, independent retailers, and foodservice clients.

- Establish and maintain good relationships with all external stakeholders to provide effective support and to create solid partnerships.
- Plan and analyse trade promotional programmes, and evaluate results of the activities implemented.
- Regular update of pricing situation for our own and for competitors' products, and use these information to support business planning.
- Ensure sufficient inventory for distributors at any time, and must plan ahead with distributors to prevent supply interruption.
- Timely reporting of market situations, data analysis, sales target achievement, and project updates provided to management.
- Effectively communicate with internal & external other functions to execute the planned projects to drive business further.
- Ensure the brand is managed effectively and the brand image and equity are not likely to be harmed.

【Requirements & Skills】

Must

- Permission to work in the UK.
- Fluent in spoken English.
- With at least 3 to 4 years of sales experience in FMCG industry, preferably with distributor management, supply chain and trade marketing experience.
- Prepared to work flexible hours and ok with travel when needed.
- Full driving licence.
- Highly organised and self & result-driven.
- Excellent social, interpersonal and communication skills.
- Good Microsoft office skills for sales figure analysis, reporting, and presentation.
- Team player and be ready to assist colleagues in other departments when required.
- Chinese food lover/keen to cook.

Preferred

- University degree level or equivalent, Business or Marketing degree an advantage.
- Be able to speak a local language of the responsible market – German or Polish.
- Past established network and experience in these markets.
- Good knowledge of the working kitchen will facilitate the communication with some customers.

【Language Skills】

Proficiency in English, German or Polish

【VISA】

All applicants must have the right to work in the UK as the Company is not able to offer visa support.

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Company Description