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Semiconductor Sales (Trading)

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Job Information

Recruiter
[Michael Page](#)
Job ID

1532291

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Kanagawa Prefecture

Salary

8 million yen ~ 10 million yen

Refreshed

April 14th, 2025 15:31

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

The Semiconductor Sales role is an exciting opportunity to demonstrate and utilize your sales skills in the Industrial/Manufacturing industry (Semiconductor). The role requires an individual with a strong interest in the technical aspects of semiconductors and the ability to create and maintain strong business relationships with clients over several industries.

Client Details

Our client is a large organization in the Industrial/Manufacturing industry. Based in Yokohama, they are a global leader in semiconductor distribution and are renowned for their commitment to innovation, quality, and service.

Description

- Promote and sell a range of semiconductor products to existing and new clients.
- Develop and maintain strong relationships with clients.
- Understand and respond to customer needs and market trends.
- Work closely with other sales and engineering teams to ensure a coordinated approach to market.
- Provide technical support and advice to customers.
- Attend industry events and seminars to stay updated on market trends.

- Prepare sales reports and forecasts.
- Contribute to the overall success and growth of the company.

Job Offer

- Comprehensive benefits package including health insurance, employment insurance, and retirement pension scheme.
- Commuter allowance.
- The opportunity to work from home.
- A collaborative work environment in a company that values innovation and quality.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Vitalis Menya on +813 6627 6053.

Required Skills

A successful 'Semiconductor Sales' should have:

- A solid understanding of semiconductors and the Industrial/Manufacturing industry.
 - Proven sales skills and the ability to develop and maintain strong business relationships.
 - Strong technical knowledge to provide support and advice to customers.
 - Willingness to travel to meet clients and attend industry events.
 - Excellent communication and presentation skills.
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Company Description

Our client is a large organization in the Industrial/Manufacturing industry. Based in Yokohama, they are a global leader in semiconductor distribution and are renowned for their commitment to innovation, quality, and service.