

MichaelPage

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Solution Architect (Cloud ERP for Automotive Industry)

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Job Information

Recruiter

Michael Page

Job ID

1531420

Industry

Software

Company Type

Small/Medium Company (300 employees or less) - International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Refreshed

April 8th, 2025 13:56

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

A global enterprise software company is looking for an Industry Solution Architect to lead pre-sales and delivery activities for clients in the automotive sector. This is a client-facing role ideal for someone with strong automotive domain knowledge and ERP implementation experience.

Client Details

Our client is a global enterprise software company that specializes in industry-specific cloud solutions, with HQ in New York, USA, and over 18,000 employees and 200 offices worldwide. With over 130 professionals in Japan, they support digital transformation in manufacturing industries. Their business is supported by a cash-rich parent company with a strong presence in industrial sectors, offering a stable and innovative working environment.

Description

- Lead client workshops to understand business requirements and propose industry best practices.
- Provide strategic guidance to C-level stakeholders on ERP adoption and transformation planning.

- Architect and deliver scalable cloud-based ERP solutions for automotive manufacturers.
- Leverage cloud-native tools and prebuilt content to reduce customization and implementation time.
- Collaborate across teams and ensure seamless delivery from pre-sales to post-implementation.

Job Offer

- Competitive salary (negotiable based on experience).
- Career advancement within Japan and APAC region.
- Global training and certification programs.
- Hybrid work model (based in Tokyo; travel to client sites as needed).
- Join a "cloud-only" ERP vendor with a partnership with AWS and a focus on rapid Time-to-Value delivery.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Mana Chuabangon +81 3 6627 6080.

Required Skills

- Solid background in the automotive industry, ideally with Tier 1, Tier 2, or OEM experience.
- Cloud-base ERP implementation or solution architecture experience.
- Strong communication skills in both Japanese and English.
- Ability to consult with stakeholders at various levels, including C-suite executives.
- Experience in project delivery with cross-functional teams.

Company Description

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