

Michael Page

www.michaelpage.co.jp

Retail Sales Manager

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Job Information

Recruiter
[Michael Page](#)
Job ID

1530293

Industry

Apparel, Fashion

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

9 million yen ~ 11 million yen

Salary Bonuses

Bonuses included in indicated salary.

Salary Commission

Commission included in indicated salary.

Refreshed

April 2nd, 2025 00:06

General Requirements

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

No permission to work in Japan required

Job Description

We are seeking a Retail Sales Manager for our Luxury brand who is passionate about luxury fashion, has a strong drive for business development, and an unwavering commitment to providing excellent customer service.

Client Details

Our client is a renowned brand in the Luxury Fashion industry. With a bold, artistic vision and a global presence, they deliver innovative and high-quality fashion to a discerning clientele.

Description

- Lead and motivate the retail team to achieve sales objectives.
- Develop and execute strategies to drive business growth in Tokyo.

- Ensure exceptional customer service and a premium in-store experience.
- Analyze sales data and product performance, suggesting improvements.
- Build and maintain strong relationships with key clients.
- Implement visual merchandising guidelines from the head office.
- Manage inventory and ensure optimal stock levels.
- Train and mentor team members, fostering a positive work environment.

Job Offer

- A generous bonus scheme, recognizing the hard work and commitment of the team members.
- The opportunity to work in a luxury brand
- A supportive company culture that values growth and development.

We encourage all candidates who meet the above criteria and are passionate about luxury retail to apply. This is a fantastic opportunity to join a successful team and further your career in retail management.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Tsubasa Hanif on +81366276052.

Required Skills

A successful Retail Sales Manager should have:

- Proven experience in retail sales management with strong leadership skills.
- Commitment to delivering a premium in-store customer experience.
- Skilled in analyzing sales data and developing business strategies.

Company Description

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Company Profile

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Key Responsibilities

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 Develop and execute strategies to drive business growth in Tokyo.
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 Implement visual merchandising guidelines from the head office.
 Manage inventory and ensure optimal stock levels.
 Train and mentor team members, fostering a positive work environment.

What's on offer

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 The opportunity to work in a luxury brand

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