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## Business Development Manager (Life Science ~13m+ JPY)

### Lead Business Expansion in Life Sciences

#### Job Information

**Recruiter**
[Michael Page](#)
**Job ID**

1530272

**Industry**

Medical Device

**Company Type**

International Company

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

10 million yen ~ 13 million yen

**Refreshed**

April 1st, 2025 17:13

#### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Native

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

#### Job Description

We are seeking a driven Business Development Manager to grow the life sciences portfolio in Japan. This role involves identifying new business opportunities, managing key accounts, and providing technical consultation on cleanroom solutions. Collaborating with regional and global teams, you'll play a vital role in expanding market presence.

#### Client Details

Our client is a globally recognized leader in safety solutions, known for their innovative cleanroom products used in pharmaceutical and life science industries. With a rapidly growing portfolio that recently expanded through a major acquisition, they offer excellent career development opportunities and the chance to work in a truly international environment.

#### Description

- Drive business development in the life sciences sector across Japan.
- Provide technical consultancy on cleanroom gloves, garments, goggles, wipes, and related solutions.
- Collaborate with internal sales, marketing, and technical teams across APAC.
- Utilize CRM tool to manage pipelines and analyze sales data.
- Maintain up-to-date market knowledge and competitor insights.
- Travel within Japan to engage with clients and distributors.

#### **Job Offer**

- Competitive salary package + attractive incentive bonus
- International exposure and collaboration opportunities.
- Career progression in a growing life sciences division.
- Participation in global conferences and regional events.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Keigo Narita on+81366276083.

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#### **Required Skills**

- 5+ years of sales or business development experience in the life sciences sector.
- Proven track record in managing key accounts and working with distributors.
- Strong English communication skills with native level Japanese proficiency.
- Ability to work autonomously in a fast-paced environment.
- Results-driven with excellent problem-solving and negotiation skills.

\*Applicants must be a resident of Japan to be eligible for this position

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