

Michael Page

www.michaelpage.co.jp

Sales Engineer

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Job Information

Recruiter

[Michael Page](#)

Job ID

1529325

Industry

Machinery

Company Type

International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

7 million yen ~ 10 million yen

Salary Bonuses

Bonuses paid on top of indicated salary.

Refreshed

March 31st, 2025 11:27

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

The Sales Engineer will be responsible for developing and maintaining relationships with key aerospace industry clients, while providing technical solutions that meet their needs. This role requires strong technical knowledge of aerospace products, excellent communication skills, and a proven sales track record.

Client Details

The company is a globally recognized, large organization that specializes in providing innovative sealing solutions across a variety of industries, particularly within the industrial and manufacturing sectors. With an extensive presence in the aerospace industry, they are dedicated to offering top-notch products and services to their customers.

Description

- Develop and manage relationships with key clients in the aerospace industry
- Provide technical solutions for aerospace products and applications
- Collaborate with the team to develop sales strategies and business plans
- Ensure sales targets are met and exceeded
- Provide product training to clients and team members
- Stay updated on industry trends, market activities, and competitors
- Prepare reports on account status
- Participate in relevant industry events and conferences

Job Offer

- Sales incentive and overtime pay
- Flexible working arrangements
- The chance to work in a company that values innovation and quality
- A role that provides exposure to the global aerospace industry

We encourage all interested and qualified candidates to apply for this exciting opportunity to work in Tokyo, Japan.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Nobah Motohashi on +81368328940.

Required Skills

A successful Sales Engineer should have:

- Proven sales experience within the aerospace industry
- Strong technical knowledge of aerospace products and applications
- Excellent communication and interpersonal skills
- Ability to build and maintain strong client relationships
- Strong analytical skills to understand market trends
- Excellent presentation and negotiation skills
- A degree in engineering, sales, business or related field

Company Description

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