



Sales

Job Information

Recruiter

Advisory Group K.K.

Job ID

1529257

Industry

Internet, Web Services

Company Type

Large Company (more than 300 employees)

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

5.5 million yen ~ 12 million yen

Refreshed

April 11th, 2025 02:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Business Level

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

Sales - IT SaaS Company

While the majority of our clients are Japanese companies, we actively hire development team members from overseas, making English the official language within the company. In the sales department, most tasks are conducted in Japanese, but there are also many opportunities to interact with international team members, which provides occasions to use English.

Our team is primarily composed of mid-career professionals, and we operate in a flat, bottom-up organizational structure rather than a seniority-based system. Both the business and the organization are rapidly growing, providing numerous opportunities to get involved in building new processes and taking on management roles. This is an exciting phase where challenges and new initiatives are welcomed.

Why This Role is Exciting:

???? **International Environment:** 20% of the workforce is global with an incentive in rewarding employees that can speak English

Company Achievements & Growth Plans:

???? **Strong Track Record:** Targeting **10 billion yen** this fiscal year (ending in September), with a goal of **20 billion yen by 2030** and an ambitious **100 billion yen by 2035**.

???? **Global Expansion:** Planning to enter the US market later this year, driving international growth.

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