

MichaelPage

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Account Manager - Electronics 「第二卒・業界未経験大歓迎」

「第二卒・未経験大歓迎」 Account Manager-Electronics

Job Information

Recruiter

Michael Page

Job ID

1529203

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

8 million yen ~ 12 million yen

Refreshed

March 27th, 2025 14:47

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

We are seeking a dedicated and driven Account Manager to join our Sales team in the Electronics and Semiconductor industry. The ideal candidate should possess excellent communication skills and a passion for building relationships with key clients.

Client Details

Our client is a leading player in the electronics distribution field. They are a large organisation with a firm foothold in the market and a reputation for their strong emphasis on innovation and quality.

Description

- Manage and nurture client relationships within the manufacturing sector
- Develop strategies to meet sales targets
- Identify and pursue new business opportunities
- Collaborate with internal teams to ensure customer satisfaction
- Provide regular sales forecasts and reports
- Attend industry events in the New Territories
- Maintain updated knowledge of industry trends and competitors

- Ensure compliance with company policies and procedures

Job Offer

- A competitive salary ranging from JPY 8,000,000 to JPY 12,000,000
- Opportunities for professional growth and advancement
- An inclusive and collaborative company culture
- Comprehensive benefits package and uncapped incentive model on personal performance

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

Required Skills

A successful Account Manager should have:

- A degree in Business, Marketing or a related field
 - Proven experience in sales or account management
 - Proficient in CRM software and Microsoft Office Suite
 - Excellent communication, negotiation, and presentation skills
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Company Description

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