



## PR/122806 | Sales & Marketing Manager – Property Industry (Fluent English Speaker)

### Job Information

**Recruiter**

JAC Recruitment Indonesia

**Job ID**

1528945

**Industry**

Civil Engineering and Construction

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

March 25th, 2025 13:11

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Location: PIK, North Jakarta**

**Industry: Construction (Air Dome)**

As a **Sales & Marketing Manager (Fluent English Speaker)**, you will be responsible for **driving revenue growth and expanding market presence for the Air Dome** product, which is used for sports complexes, event halls, exhibition centers, and concert venues. This role requires an **independent, results-oriented, and aggressive professional in driving sales growth**.

**Qualifications:**

- Bachelor's or master's degree in business, Marketing, or a related field
- Minimum **12 years of experience** in the property development, real estate, or related industries.
- Proven track record in achieving and exceeding sales targets.
- Strong **communication, negotiation, and interpersonal skills** to engage with key stakeholders.
- **Fluent in English (MUST)**.

**Responsibilities:**

- Develop and implement **strategic sales plans** to expand the customer base and achieve revenue targets.
- **Build and maintain strong relationships** with key clients, property developers, real estate agents, and stakeholders.
- Effectively communicate the **value proposition** of Air Dome products to potential buyers.
- Drive **brand awareness and lead generation** through marketing initiatives and promotional campaigns.
- Manage **marketing budgets** and optimize spending for maximum ROI.
- Oversee the **entire sales process**, from lead generation to deal closure, ensuring client satisfaction.
- Monitor industry trends, analyze market opportunities, and identify new business prospects.

**Think you tick all the boxes? Great!**

After applying, send me an email to explaining briefly why you're the best fit for this role. Your next big career move starts here!

#LI-JACID

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Company Description