

Michael Page

www.michaelpage.co.jp

Senior Operations Manager - BPO/Outsourcing

Senior Operations Manager 10 M JPY

Job Information

Recruiter Michael Page

Job ID 1528108

Industry

Other

Job Type Permanent Full-time

Location Tokyo - 23 Wards

Salary 7 million yen ~ 10 million yen

Refreshed March 21st, 2025 17:42

General Requirements

Career Level Mid Career

Minimum English Level Business Level

Minimum Japanese Level Native

Minimum Education Level Associate Degree/Diploma

Visa Status Permission to work in Japan required

Job Description

We're seeking a Senior Operations Manager for our international BPO company to oversee call center operations, drive business development, and manage KPIs, costs, and budgeting. This role requires native-level Japanese and fluent English skills, with responsibilities including stakeholder management and strategic planning.

Client Details

Join a leading international BPO company with a global presence, offering a comprehensive range of services including customer care, technical support, customer acquisition, digital solutions, analytics, and back-office support.

Description

- Oversee and manage various operational aspects of the call center, handling multiple accounts.
- Drive business development initiatives to expand client base and service offerings.
- Develop, monitor, and improve KPIs to ensure optimal performance and efficiency.
- Manage cost and budgeting processes to align with financial goals.
- Enhance stakeholder relationships and manage client expectations.
- · Implement strategic plans for operational improvements and process enhancements.
- Collaborate with international clients, utilizing strong English communication skills.

Job Offer

Salary: Up to 10M JPY - negotiable depends on your experience **Location:** Tokyo 23 wards, Hybrid setup (up to 5 days in the office per month, subject to change)

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Michelle Rosette on +813 6832 8698.

Required Skills

Requirements:

- Native-level proficiency in Japanese and fluent in English.
- Minimum of 2-3 years of experience in call center management.
- Proven expertise in stakeholder management.
- Strong business development and strategic planning skills.

Company Description

About the Company:

Join a leading international BPO company with a global presence, offering a comprehensive range of services including customer care, technical support, customer acquisition, digital solutions, analytics, and back-office support.