



JAC Recruitment

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Singapore



## PR/094871 | Sales Manager

## Job Information

**Recruiter**

JAC Recruitment Singapore

**Job ID**

1527276

**Industry**

Electric Power, Gas, Water

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

April 15th, 2025 09:01

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

Our client in the Manufacturing Industry is seeking for a dynamic and result-driven **Sales Manager**. This role will be responsible for achieving assigned sales targets for the designated country and business unit.

## Key Responsibilities

- **Sales Management:** Lead and motivate the sales team to achieve targets and drive revenue growth
- **Marketing Activities & Planning:** Develop and implement marketing strategies and plans to support sales objectives
- **Data Management:** Oversee the collection, analysis, and utilization of sales data to inform decision-making and strategy
- **Reseller Management:** Build and maintain strong relationships with resellers to maximize sales opportunities
- **New Business Unit Development:** Identify and develop new business units to expand market presence and drive

growth.

### Key Requirements

- Bachelor's degree in business, Marketing, or related field.
- At least 8 years of experience in sales within consumer electronic/ manufacturing industry
- Excellent communication and negotiation skills, with experience in managing resellers and achieving KPIs.

Interested applicant, please click [APPLY NOW](#)

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### Company Description