



PR/158646 | Homecare Manager

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1527093

Industry

Retail

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

March 18th, 2025 10:57

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Key Responsibilities:

- Recruit, interview, hire, and train new team members to ensure a skilled and capable workforce.
- Oversee daily operations, ensuring smooth execution of projects and department functions.
- Track and analyse sales performance across multiple time frames (daily, weekly, monthly, quarterly, and yearly).
- Provide data-driven insights to management for strategic decision-making.
- Lead the monthly SHM Meeting, ensuring effective agenda setting and discussions.
- Propose new initiatives and enhancements for internal operational plans to drive efficiency and business growth.
- Oversee KPI tracking for the department, ensuring alignment with company goals.
- Monitor RC performance and analysis reports, identifying trends and areas for improvement.

Key Requirements:

- Bachelor's degree in Business Administration, Finance, Economics, Sales Management, or related field.
- Minimum 7-10 years of experience in sales performance analysis, operations monitoring, or financial planning.
- At least 3-5 years of managerial or leadership experience.

Strong analytical skills with the ability to interpret complex data and provide actionable insights.

- Excellent leadership & people management abilities, including coaching and mentoring.
- Proficiency in sales analytics tools, financial tracking systems, and reporting software (e.g., Excel, Power BI, or other data visualization tools).

Company Description